



Company

Actuate founded and continues to co-lead the Eclipse BIRT open source project. BIRT is the premier development environment for Rich Information Applications that present data in compelling and interactive ways via the web on any device. Actuate and its people are dedicated to making BIRT the best environment for our customers to develop Web 2.0 applications that drive revenue through higher customer satisfaction/loyalty and improve operational performance. The people of Actuate continually participate in and provide resources for the vibrant open source community that has emerged around BIRT. Anybody can participate in the BIRT movement by visiting www.birt-exchange.com.

Customers

Over 5,000 customers with strong presence across a number of industries including Banking (e.g. Bank of America, Citigroup, HSBC, State Street, UBS), Insurance (e.g. MetLife, Safeco Insurance), Capital Markets (e.g. Lehman Brothers, Legg Mason), Government (e.g. US Army, US Navy, FDIC, Australia Post), Aerospace (e.g. Boeing, Lockheed Martin), Utilities (e.g. Cal-ISO, NSTAR) and High Technology (e.g. IBM, BEA). OEM partners include Oracle, IBM, CA, S1 and Deltek.

Products

ActuateOne® fulfills the vision that Actuate has had since the inception of BIRT: to redefine the Business Intelligence category by moving away from a set of disparate tools to a suite of integrated capabilities within a single environment. ActuateOne is recognition of a single, common architecture for development and deployment that meets the dynamically changing needs of information consumers.

ActuateOne products' common interface and common design make it possible to work across the organization with minimal effort. The product suite is engineered for rapidly developing and deploying custom BI applications and rich information applications that leverage [BIRT, a leading open-source Eclipse project founded and co-led by Actuate](#). BIRT is the premier development environment for presenting data to users from multiple, disparate data sources in compelling visualizations.

Applications built with ActuateOne provide users with [one user experience](#) regardless of task, tool or skill level; are supported by [one server](#) with a set of services to support any deployment and are built with [one design](#) using BIRT. ActuateOne provides organizations with a quick time to market and the ability to grow with success.

ActuateOne is a complete BI solution built on BIRT that introduces new products and features to its suite of Rich Information Application-ready products.

Services

Services include design, consulting, development and integration services, as well as customer support and training.

Partners

Actuate Partners accelerate development and delivery of targeted Business Intelligence, Performance Management and Reporting Applications. Partners complement Actuate's portfolio of products to develop and deliver applications that improve corporate performance. Partners include IBM, Eclipse Foundation, SAP, Oracle, Microsoft, Accenture, Logica and Wipro Technologies.

Revenue (non-GAAP)

Q42011: \$35.3 million, FY11 \$135.0 million.

Employees Worldwide

552 employees as of December 31, 2011.

Executives

Nico Nierenberg, Chairman and Chief Architect; Pete Cittadini, Chief Executive Officer and President; Daniel A. Gaudreau, SVP Operations and CFO; N. Nobby Akiha, SVP Marketing; Tom McKeever SVP, General Counsel, Chief Compliance Officer, Secretary and Corporate Development; Steve Jones VP and General Manager – Xenos Group; Paul Walker, VP and General Manager – Xenos Group; Utpal Bhatt VP and General Manager - Performance Management Group.

Directors

Nico Nierenberg, Chairman; Pete Cittadini; Raymond L. Ocampo, Jr.; Arthur Patterson, Accel Partners; Steven Whiteman; Kenneth Marshall, Extraprise and Timothy Yeaton, Black Duck.

Financials

Founded in 1993, Actuate is a publicly traded corporation listed on the NASDAQ under the symbol BIRT.

Headquarters

San Mateo, California with branches in Toronto, Singapore (Asia Pacific), France, Germany, Japan, Switzerland, China and the UK.